



The First Name In Trailers

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FOR IMMEDIATE RELEASE

**New 4000A Flatbed from Utility Trailer Manufacturing
Reduces Tare Weight by 400 Lbs. (LIGHTER); Delivers Equal Beam
Strength with Higher-Strength Steel (STRONGER)**

LOUISVILLE, KY, March 27, 2008 – Using the proven one-piece, plasma-cut main beam web that gave the 2000A Flatbed a legacy of quality, Utility Trailer Manufacturing Company revealed today the next evolution in flatbeds, the 4000A™, at the Mid-America Trucking Show (Booth #34195, South Wing) in Louisville, Kentucky.

The highest strength, lowest weight flatbed ever built by Utility Trailer got lighter but with equal beam strength as the prior workhorse, including an 80,000 lbs. distributed load beam rating. The new optimized design of the 4000A™ features an aluminum/steel composite that reduces tare weight by 400 pounds. It is stronger due to a newly designed 80,000 psi high tensile steel, hat-shaped main beam top flange. And it is more durable and reliable than the 2000A® Flatbed based on a series of both static and dynamic component testing to real-world torture track tests at Utility's test Research & Development facility in Southern California.

"The innovation behind this new flatbed design goes beyond the strong, light and better messages," said Jeff Bennett, vice president of engineering for Utility Trailer. "Our goal was to bring to market an optimized flatbed trailer that would provide the maximum return on investment for our customers. We did this by eliminating 400 lbs. of steel and aluminum on the base model flatbed, which not only reduced material costs, but enabled the trailer to carry more payload."

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“With fuel costs and operating demands rising, this new model offers owner-operators and fleets a fuel efficient and durable alternative to other light weight flatbeds,” added Jeff Bennett.

The reengineered 4000A delivers the value and durability of the Utility Trailer brand, and offers such features/benefits as:

- Hendrickson Narrow Hanger AANT 23k Spread Air Ride Suspension to lower the trailer weight and increase its strength.
- 80,000 PSI High Tensile Steel, Hat-Shaped Main Beam Top Flange for increased beam strength.
- 6,500 lbs. Working Load Limited Rated Pipe Spools, which surpass DOT requirements for load securement points.
- Aluminum side rails with integral sliding winch track for increased versatility and load security

About Utility Trailer

Utility Trailer Manufacturing Company is America’s oldest privately owned and operated trailer manufacturer. It was founded in 1914 by brothers E.W. and H.C. Bennett and is still family-owned to this day. Utility Trailer is the largest producer of refrigerated vans and the third-largest trailer manufacturer in the United States.

The company designs and manufactures from five fully-operational trailer facilities across the United States products such as dry freight vans, flatbeds, refrigerated vans and curtain-sided Tautliner® trailers. The company features an extensive dealer network with more than 100 independently-owned locations throughout the United States, Canada, Mexico and South America.

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